



VINTAGE 2021

# THE CHARACTER

## ESTATE VINEYARD BORDEAUX BLEND

### WINEMAKER KIMBERLEE NICHOLLS

The pinnacle of the Markham collection, The Character embodies the finest expression of our Napa Valley estate vineyards. Our passion for Merlot stretches back more than forty years, thus it seems only fitting that Merlot play the leading role in this blend of the five classic Bordeaux varietals. *Bordeaux Inspired, Unique to Napa Valley.*

### TECHNICAL NOTES

#### VARIETAL COMPOSITION

55% Merlot, 33% Cabernet Sauvignon,  
6% Malbec, 4% Petit Verdot, 2% Cabernet Franc

#### ALCOHOL

14.9%

#### 100% ESTATE GROWN FRUIT

Yountville Ranch

#### FERMENTATION

100% Stainless Steel  
40 Days Skin Contact

#### AGING

30 Months in 100% New French Oak

#### PRODUCTION

11 Barrels  
525 6pk Cases

#### BOTTLED

September 2023

#### RELEASED

November 2025

### RECENT PRESS

2021: **94pts**  
*James Suckling*

2019: **94pts**  
*James Suckling*

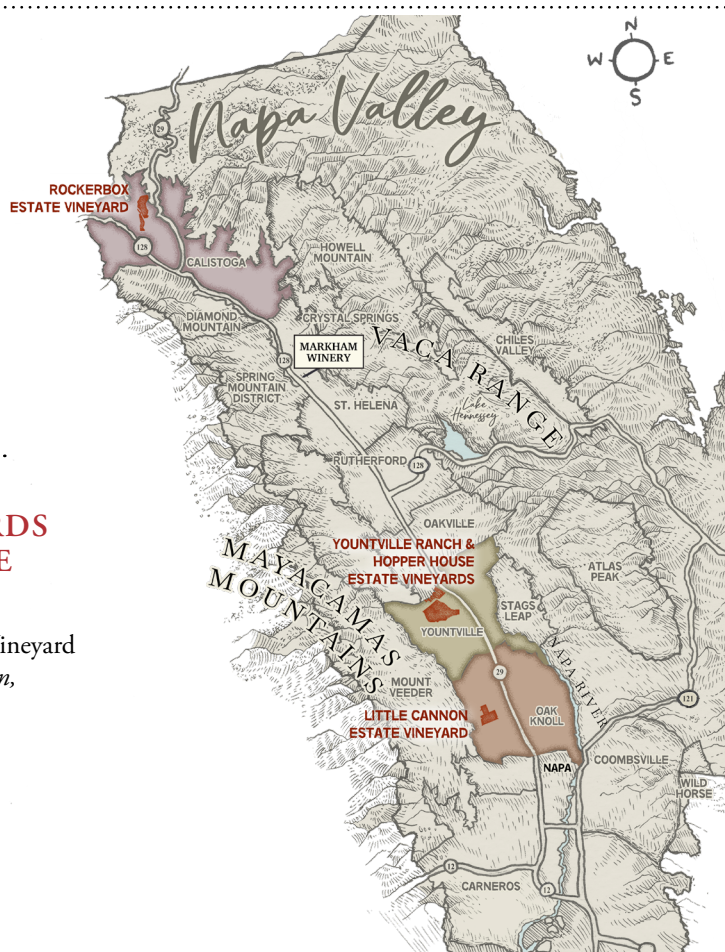
2018: **94pts**  
*James Suckling*

2018: **97pts**  
*The Tasting Panel*

### ESTATE VINEYARDS IN THIS RELEASE

#### YOUNTVILLE

Yountville Ranch Estate Vineyard  
*Merlot, Cabernet Sauvignon,  
Malbec, Petit Verdot &  
Cabernet Franc*



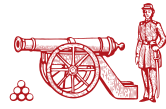
### PRICING

### VINEYARD & HARVEST

- Yountville AVA, Napa Valley
- 100% Estate Grown - Yountville Ranch Vineyard
- 100% Napa Green Land and Winery
- Our viticulture team carefully tends key vineyard blocks throughout the season and handpicks the fruit at harvest time
- Individual lots aged separately 18 months in 100% new French Oak before blending then returned to barrel for an additional 12 months



LEARN MORE  
ABOUT  
MARKHAM



MARKHAM  
NAPA VALLEY  
VINEYARDS



## WOMEN-LED WINEMAKING & VITICULTURE TEAM

We're honored to have Winemaker Kimberlee Nicholls at the helm of the Markham winemaking team. When Kim began her career three decades ago, she was one of the first female winemakers in the Napa Valley. Today, women winemakers in Napa Valley still only represent 12% of the total, and Kim remains among the very few who specialize in Merlot.

Markham's 260 acres of sustainably-farmed estate vineyards and land across Napa Valley allow Kim and the winemaking & viticulture team to showcase the diverse characteristics within this world-class growing region across our entire portfolio.

## MARK OF CHARACTER

**Top Producer of Napa Valley Merlot** — For more than 40 years, Markham has been dedicated to Bordeaux varietals with an unwavering commitment to Merlot.

**Sustainably Made** — Our winery and estate vineyards are certified by the *California Sustainable Winegrowing Alliance* since July 2022.

**Partnering with Purpose** — We practice altruism by giving back to non-profit organizations committed to women's equity in the wine, culinary, and hospitality industries.



LEARN MORE  
ABOUT OUR MARK  
OF CHARACTER



SAUVIGNON  
BLANC  
NAPA VALLEY



CHARDONNAY  
NAPA VALLEY



"SIX STACK"  
CHARDONNAY  
NAPA VALLEY



MERLOT  
NAPA VALLEY



"SIX STACK"  
MERLOT  
NORTH COAST



THE ALTRUIST  
RED BLEND  
NAPA VALLEY



CABERNET  
SAUVIGNON  
NAPA VALLEY